



LTR.SEA 126/2564

12 May 2021

Subject: Management Discussion and Analysis for Quarter 1 ended 31 March 2021

ATTN: The Director and Manager

The Stock Exchange of Thailand

Sea Oil Public Company Limited (the "Company") would like to clarify operating results of the Company and subsidiaries for quarter 1 ended 31 March 2021 as specified below.

Statement of Comprehensive Income (Unit: Million Baht)	Consolidated FS			Separate FS		
	Q1 / 2021	Q1 / 2020	% Increase / (Decrease)	Q1 / 2021	Q1 / 2020	% Increase / (Decrease)
Revenue from Sales and Services	2,233.06	1,887.76	18.29	380.89	446.70	(14.73)
Gross Profit	47.98	75.68	(36.60)	10.39	24.40	(57.42)
Other Income	3.36	7.11	(52.79)	26.87	109.40	(75.44)
Selling and Administrative Expenses	(58.62)	(59.90)	(2.13)	(26.27)	(25.63)	2.50
Loss on impairment of financial assets	(4.02)	-	100.00	(1.83)	-	100.00
Finance costs	(4.79)	(10.64)	(55.00)	(3.69)	(9.44)	(60.85)
Share of profit from a joint venture	32.81	12.20	168.82	-	-	-
Net profit for the period	14.87	17.35	(14.27)	6.00	97.88	(93.87)
Profit attributable to:						
Owners of the Company	14.07	10.80	(30.23)	6.00	97.88	(93.87)
Non-controlling interests	0.81	6.55	(87.70)	-	-	-

Overview of the Business Operation of Quarter 1 ended 31 March 2021

The Statement of Comprehensive Income of the Company and its subsidiaries had net profit at the amount of 14.87 million baht decreasing by 2.48 million baht or 14.27% compared to the same quarter of the previous year which consisted of the net profit of owners of the Company at the amount of 14.07 million baht and net profit of non-controlling interests at the amount of 0.81 million baht. The main reasons causing were as follows:

Gross profit

The Company and its subsidiaries had Total Gross profit at the amount of 47.98 million baht, decreasing 27.70 million baht or 36.60% compared to the same quarter of the previous year. Due to decreasing of Gross profit margin from International Oil Trading, due to competition in oil price for increasing market share in the international customers. As well as, The cost of services in Catering and Services Business is greatly higher about material supply, protection equipment and increased of employee costs from Epidemic of COVID-19 Situation.



Revenue

The Company and its subsidiaries had Total revenue from sales and services at the amount of 2,233.06 million baht, increasing 345.30 million baht or 18.29% compared to the same quarter of the previous year. Due to increasing of sales volume from expansion to international market and new markets in Asia and Europe. Including the increased of Revenue from services of Catering and Services, due to the Company received new contracts 2 projects since July 2020.

Share of Profit from a Joint Venture

The Company and its subsidiaries recognized share of profit from the joint venture, Pan Orient Energy (Siam) Limited, at the amount of 32.81 million baht, increasing by 20.60 million baht or 168.82% compared to the same quarter of the previous year. Due to the Increasing in production volume and higher crude oil price that effect to causing income of production and crude oil distribution were increased.

As for the separate financial statement

The Company had net profit at the amount of 6.00 million baht, decreasing by 97.88 million baht or 91.88% compared to the same quarter of the previous year. The main reasons causing were as follows:

Revenue

The Company had revenue from sales and services at the amount of 380.89 million baht, decreasing by 65.81 million baht or 14.73% compared to the same quarter of the previous year. Due to sales volume was decreased from the Offshore customers.

Gross profit

The Company had Total Gross profit at the amount of 10.39 million baht, decreasing 14.01 million baht or 57.42% compared to the same quarter of the previous year. Due to decreasing of Gross profit margin of Oil Trading Business from high competition in oil price market and cost of services about material supply and employee cost of Catering and Service business was greatly increased.

Other Income

The Company had other income at the amount of 26.87 million baht, decreasing by 82.53 million baht or 75.44% compared to the same quarter of the previous year. The mainly reason from the recognition of interest income from subsidiary in year 2020.



Financial Statement as of Quarter 1 ended 31 March 2021

Statement of Financial Position (Unit: Million Baht)	Consolidated FS			Separate FS		
	Q1 / 2021	Q1 / 2020	% Increase / (Decrease)	Q1 / 2021	Q1 / 2020	% Increase / (Decrease)
Current assets	1,182.26	757.05	56.17	224.41	238.63	(5.96)
Non-current assets	1,413.96	1,446.47	(2.25)	1,929.69	1,951.66	(1.13)
Total assets	2,596.23	2,203.52	17.82	2,154.10	2,190.29	(1.65)
Current liabilities	946.14	572.41	(65.29)	284.74	326.62	(41.88)
Non-current liabilities	209.04	210.44	(0.66)	208.26	208.57	(0.15)
Total liabilities	1,155.18	782.85	47.56	493.00	535.19	(7.88)
Equity attributable to owners of the Company	1,423.91	1,403.16	1.48	1,661.10	1,655.10	0.36
Equity attributable to owners of Non-controlling interests	17.14	17.51	(2.09)	-	-	-
Total equity	1,441.05	1,420.67	1.43	1,661.10	1,655.10	0.36

Assets

The Company and its subsidiaries had total assets of 2,596.23 million baht, increasing by 392.71 million baht or 17.82% compared to ended of year 2020, due to increase of Current assets at the amount of 425.23 million baht or 56.17%, from the increase of Trade accounts receivable and other receivables and cash.

Liabilities

The Company and its subsidiaries had total liabilities of 1,155.18 million baht, increasing by 372.33 million baht or 47.56% compared to ended of year 2020, due to increase of Current liabilities from the increase of Short-term borrowings from financial institutions and Trade account payables.

Shareholders' Equity

The shareholders' equity of the Company and its subsidiaries equaled to 1,441.05 million baht, consisting of the owners of the company at the amount of 1,423.91 million baht and non-controlling interests at the amount of 17.14 million baht. The total shareholders' equity increased from ended of year 2020 at the amount 20.38 million baht or 1.43% from the total comprehensive income of the period was increased.

Please be informed accordingly,

Sincerely Yours,

(Miss Neeracha Panboonhom)
President and Chief Executive Officer