



1 March 2021

Ref. PPS/PCL 005/2564

Subject: Management Discussion And Analysis For The Year Ending 31 December 2020

Attention: Managing Director
Stock Exchange of Thailand

Project Planning Service Public Company Limited (“PPS”) would like to announce the operating results for the year ending 31 December 2020 comparing to last year as follows

Financial Summary	31.12.18	31.12.19	31.12.20
Financial Position (Million Baht)			
Current Assets	333.61	330.98	282.70
Total Assets	406.43	428.42	589.63
Current Liabilities	51.18	56.06	53.81
Total Liabilities	84.90	114.74	309.64
Shareholder's Equity	321.43	313.68	279.98
Operating Result (Million Baht)			
Service Income	378.50	448.15	385.18
Gross Profit	86.76	104.12	84.12
Operating Profit(Loss)	11.28	4.38	(9.08)
Profit (Loss) for the period	7.45	3.62	(28.92)
Other Comprehensive Income(Loss)	0.29	(6.84)	(3.93)
Total Comprehensive Income (Loss) for the period	7.74	0.67	(30.19)
Financial Ratio			
Return on Assets (%)	2.78%	1.05%	-1.78%
Return on Equity (%)	2.27%	1.14%	-9.74%
Net Profit Margin (%)	2.04%	1.66%	-6.78%
Current Ratio (Times)	6.52	5.90	5.25
Debt to Equity Ratio (Times)	0.26	0.37	1.11
Net Profit (Loss per Share (Baht))	0.009	0.009	(0.030)



Service Revenue

Total revenue decreased from last year for 63.97 million Baht (14.05 percent decrease) because in the year 2019 a subsidiary has an income from a short term project and some of our major projects are in their final stages. Covid 19 has also impacted our revenue due to slowing down of some of the projects as requested by our clients some projects are being revised and tailored to suit new normal causing a slow down

However, several large scale projects that PPS took on board in the year 2020 are now ramping up resulting in revenue realization and some short term small projects are still moving forward as normal.

Cost of Service and Gross Profit

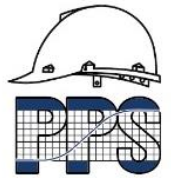
PPS and our subsidiaries have a reduction of cost of service for 44 million Baht comparing to 2020 (14.67 percent reduction) resulting from some of the projects has finished but the cost of service has not reduced in proportion to the reduction of serve revenue. This is resulting from resource management that needs to be adjusted to our increasing government projects. Some outside specialists are needed to fulfill project commitment. This has caused gross profit to be reduced for 20 million Baht comparing to last year (19.21 percent reduction)

Administrative Expenses

PPS and its subsidiaries have a reduction in the administrative cost for 8 million Baht comparing to the year 2020 (7.41 percent reduction). However, the reduction is not proportionate to the reduction of revenue due to PPS has expand its office which resulting in increased expenses and other expenses related. And in the year 2021, there are extra expenses due to bond issuing, property evaluation fees and relating fees for financial advisor.

Other Expenses

From the price reduction of PPS stock in the year 2021, PPS has recorded a loss from assets fair value and bad debt for the value of 7.60 million Baht according to the financial report standard – financial tools



Net Profit (Loss) and Net Rate of Profit (Loss)

PPS and its subsidiaries report a loss for the year ending 31 December 2020 at 30.18 million Baht. An increase of loss for 29.52 million Baht from last year.

Balance Sheet

As of 31 December 2020

As of 31 December 2020, PPS Group has a total asset of 589.62 million Baht; an increase of 161.20 million Baht from 31 December 2019. There is an increase of unbilled revenue for 14 million Baht because there is a project starting in the last quarter of 2020 and there is a long term loan to one of the subsidiaries for a real estate investment and there is a new recording of asset based on the new financial report standard number 16 – Leasing Contract

PPS and its subsidiaries have a total liability of 309.64 million Baht; an increase of 195 million Baht from 31 December 2019 due to the issuing of a bond for 197.01 million Baht.

PPS and its subsidiaries have 279.98 million Baht of shareholder's equity; a reduction of 33.69 million Baht due to the realization of the operating loss of 26.12 million Baht.

Debt to Equity Ratio as of 31 March 2020 is 1.11 an increase of 0.37 at 31 December 2019 due to the issuing of the Bond in February 2020

Sincerely Yours

(Mr. Tat Thongpakdi)
Managing Director