

**Registration number No.** 0107537001056

**Date:** August 10, 2018

**Subject:** CPH Management Discussion and Analysis on operating results for Q2/2018 ended June 30, 2018

**To:** President.

The Stock Exchange of Thailand.

The results of operations of Castle Peak Holdings Limited (CPH) and its subsidiaries in Q2/2018 compared to the results for Q2/2017 are classified by business as follows:

	Q2/ 2018	Q2/2017
	Net Gain (loss)	Net Gain (loss)
	THB	THB
Garment Business	12,949,093.54	(20,216,391.48)
Real Estate Development	(4,795,646.18)	(1,120,997.37)
Other businesses	<u>(227,405.36)</u>	<u>(9,966.90)</u>
Total	<u>7,926,042.00</u>	<u>(21,347,355.75)</u>

**Garment business:**

Total sales in garment business in Q2/2018 were 401,838,049 Baht, compared to 297,095,808.50 Baht of sales Q2/2017. It increased 104,742,240.50 Baht or 35.26%. This resulted from the amount of orders increased. The cost of sales in Q2/2018 was 346,016,951.10 Baht, representing 86.11% of total sales. While, the cost of sales in Q2/2017 was 286,158,692.19 Baht, representing 96.32% of total sales. As a result, there was the net profit amount 12,949,093.54 Baht in Q2/2018. Compared to Q2/2017, there was the net loss amount 20,216,391.48 Baht. The net profit increased 33,165,485.02 Baht

**Property development business:**

Total sales in property development business in Q2/2018 were 7,644,000 Baht, compared to 19,458,834 Baht of sales in Q2/2017. It decreased 11,814,834 Baht or 60.72% because most houses were under construction. There is small number of houses for sales which made the sales dropped. The cost of sales in Q2/2018 was 5,602,360.17 Baht, representing 73.29% of total sales. While, the cost of sales in Q2/2017 was 12,181,455.32 Baht, representing 62.60% of total sales. As a result, in Q2/2018, there was the net loss amount 4,795,646.18 Baht. Compared to Q2/2017, there was the net loss amount 1,120,997.37 Baht. The net loss increased 3,674,648.81 Baht.

**Best Regards,**

Mr.Boonchoo Pongchaloem  
Chairman