



บริษัท อาร์พีซี จำกัด (มหาชน)

RPCG PUBLIC COMPANY LIMITED

ทะเบียนเลขที่ 0107546000202 Public Company Registration No.0107546000202

- Translation -

RPCG/HO-SET/ELCID-0008/2017

May 11, 2017

Subject: Management Discussion and Analysis for Q1/2017

Attention: The President
The Stock Exchange of Thailand

RPCG Public Company Limited (the "Company") and its subsidiaries would like to report the financial performance for the first quarter of 2017, the Company has net loss of THB 9 million, decreased THB 54 million or equivalent to a 119%, compared to the first quarter of 2016 net profit of THB 45 million as follows:

In the first quarter of 2017, the Company generates its core revenue through retail sales of gasoline product via "PURE" gas stations. Sales revenue equals THB 664 million, increased THB 124 million or equivalent to a 23% increase compared to THB 540 million of the same period last year, as the main results caused from the retail oil prices to increase. However, cost of sales also increased accordingly to THB 622 million, increased by THB 113 million or equivalent to a 27% compare to THB 489 million from the first quarter of 2016.

The Company has selling and administrative expense in the first quarter of 2017 of THB 64 million, decreased THB 11 million or equivalent to a 15% decrease compared to last year. The decrease was due to administrative expense, depreciation expense and share of profit from investment in associates of THB 57 million.

For the financial position as of 31 March 2017, the Company has total assets of THB 3,025 million, total liabilities of THB 1,727 million, and total shareholders' equity of THB 1,298 million.

Please be informed accordingly,

Respectfully Yours,

(Mrs. Supanee Tanchaisrinakorn)
Company Secretary

Investor relation / Office of Managing Director
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