



MANDARIN HOTEL

SINCE 1965

MAN 008/2019

November 13, 2019

Subject : Third quarter, 2019, operating results clarification

Attention : President of the Stock Exchange of Thailand

Referring to the financial statements of the third quarter 2019 ended September 30, 2019 and 2018, the Mandarin Hotel Public Company Limited would like to clarify the reasons why the operating results showed a different of less 20% comparing to the same period of previous year.

Income statement for the period ended September 30, 2019 and 2018

(Unit:1000 Baht)

Items	September 30, 2019	September 30, 2018	Increase (Decrease)%
Revenue from Sales and Services	88,656.00	84,481.00	4.94
Cost of Sales	58,427.00	59,203.00	(1.31)
Gross Profit	30,229.00	25,278.00	19.59
Other Income	1,861.00	2,055.00	(9.44)
Unrealized gain(loss) on investments	(5,252.00)	2,027.00	(359.10)
Selling and Administrative Expense	14,638.00	15,806.00	(7.39)
Financial Costs	2,944.00	4,098.00	(28.16)
Profit (Loss) before Income Tax	9,256.00	9,456.00	(2.12)
Income (Expenses) Tax	(3,036.00)	(2,471.00)	22.87
Profit for the periods	6,220.00	6,985.00	(10.95)

1. Total Revenue

For the financial statements of the third quarter 2019, the company had total revenue at an amount of 85.27 million Baht, for the year 2018, 88.56 million Baht which decreased 3.29 million Baht which was equal to 3.72 % due to other income of the year 2019 was 1.86 million Baht, compared with the year 2018, was 2.06 million Baht which decreased 0.20 million which was equal to 9.44 %.

For the year 2019 the company also had unrealized loss on investment at an amount of 5.25 million Baht, for the year 2018 the company had unrealized gain on investments at an amount of 2.27 million Baht which decreased 7.52 million Baht which was equal to decrease 359.10%

2. Revenue from Sales and Services

For the financial statements of the third quarter 2019, the company had revenue from sales and



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services at an amount of 88.66 million Baht, for the year 2018, at an amount of 84.48 million Baht which increased 4.18 million Baht which was equal to 4.94 %. The income increased very little comparing to the same period of previous year.

3. Cost of Sales

For the financial statements of the third quarter 2019, cost of sales of the company was 58.43 million Baht, compared with the year 2018, was 59.20 million Baht which decreased at an amount of 0.77million Baht which was equal to 1.31%. The decrease was due to amortized depreciation decreased due to the company has been operated for more than 5 years which caused depreciation of cost to decrease.

4. Selling and Administrative Expense

Selling and administrative expense of the company for financial statement of the third quarter 2019 was 14.64 million Baht, compared with the year 2018, was 15.81 million Baht which decreased 1.17 million Baht which was equal to 7.40 % The decrease was due to the adjustment of depreciation to be cost in the present year.

5. Financial Expense

For the financial statements of the third quarter 2019, financial cost of the company was 2.94 million Baht, compared with the year 2018, was 4.10 million Baht which decreased 1.16 million Baht which was equal to 28.16 %, due to the loan of the company decreased from loan payment of the company to the financial institute at an amount of 70.50 million Baht in the year 2019.

6. Profit for the periods

Net profit of the company for the financial statements of the third quarter 2019 was 6.22 million Baht, compared with the year 2018 was 6.98 million Baht, which decreased from the same period of previous year at an amount of 0.76 million Baht or decreased 10.95 %

Please be informed accordingly

Sincerely yours

(Mrs. Suwanna Bhuddhprasart)

Executive Director