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TNPC 007/2019

28rd February 2019

Subject: Notification of the Company's Performance in the year 2018

To: The President

The Stock Exchange of Thailand

On behalf of Thai Nam Plastic Public Company Limited, I would like to notify the performance of the Company's and its subsidiaries in the year 2018, In this year the company has net profit of 19.61 million baht compared with net loss of 12.37 million baht from the previous year. Factors affecting were caused from:

- 1. Increase in sales revenue resulted from export of the automotive industry product; the sales revenue was 1,122.88 million baht, increase by 1.39 per cent or 15.42 million baht compared with the previous year.
- 2. Decrease in cost of goods sold resulted from the improvement in production efficiency continuously; The cost of goods sold was 856.55 million baht or 76.28 per cent of revenue from sales which is a 0.37 per cent decrease compared with the previous year.
- 3. Decrease in selling and administrative expenses; The selling and administrative expenses was 200.60 million baht, decreased by 11.11 per cent or 25.06 million baht compared with the previous year due to the decrease in selling and administrative expenses of the company and its subsidiaries.
- 4. Increase in financial cost; The financial cost was 14.90 million baht, increase by 13.74 per cent or 1.80 million baht compared with the previous year due to the increase in revolving credit.
- 5. Decrease in tax expense; The tax expense was 26.46 million baht, decreased by 43.08 per cent or 20.03 million baht compared with the previous year due to the accounting policy with related to deferred income tax of the subsidiary.
- 6. Decrease in other incomes; The other incomes was 8.29 million baht, decreased by 12.92 per cent or 1.23 million baht compared with the previous year.
- 7. In 2018, there was loss from exchange rate 13.04 million baht. Meanwhile, in 2017 was gain from exchange rate 4.82 million baht.

Please be informed accordingly.

Sincerely Yours,

S. Mang he ham Mrs. Siriphorn Mangkornkarn

Managing Director

Company Secretary Tel 0 2119 3235

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